



# AGENDA REQUEST FORM

## THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ITEM No.:  
**E-5.**

<b>MEETING DATE</b>	2018-08-21 10:05 - Regular School Board Meeting
<b>AGENDA ITEM</b>	ITEMS
<b>CATEGORY</b>	E. OFFICE OF STRATEGY & OPERATIONS
<b>DEPARTMENT</b>	Procurement & Warehousing Services

<b>Special Order Request</b> <input type="radio"/> Yes <input checked="" type="radio"/> No
<b>Time</b>
<b>Open Agenda</b> <input type="radio"/> Yes <input checked="" type="radio"/> No

**TITLE:**  
Recommendation to Approve First Amendment to Agreement - 18-010V - Voluntary Supplemental Insurance for School Board Employees

**REQUESTED ACTION:**  
Approve the First Amendment to Agreement for the above-referenced Request for Proposal (RFP) BMG Money, Inc. Contract Term: January 1, 2018 through December 31, 2020, 3 Years; User Department: Benefits; Award Amount: None; Awarded Vendor(s): AFLAC; BMG Money, Inc.; Texas Life Insurance Company; U.S. Legal Services, Inc.; Washington National Insurance Company; Small/Minority/ Women Business Enterprise Vendor(s): None.

**SUMMARY EXPLANATION AND BACKGROUND:**  
RFP 18-010V - Voluntary Supplemental Insurance for School Board Employees was awarded to AFLAC, BMG Money, Inc., Texas Life Insurance Company, U.S. Legal Services, Inc., and Washington National Insurance Company on August 22, 2017.  
The First Amendment to the Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

**SCHOOL BOARD GOALS:**  
 Goal 1: High Quality Instruction  Goal 2: Continuous Improvement  Goal 3: Effective Communication

**FINANCIAL IMPACT:**  
There is no financial impact to the District. Premiums are paid by School Board employees who elect to enroll in these plans.

**EXHIBITS: (List)**  
(1) Executive Summary (2) First Amendment to Agreement (3) Approved ARF 8-22-2017 RSBM E-3

**BOARD ACTION:**  
**APPROVED**  
(For Official School Board Records Office Only)

<b>SOURCE OF ADDITIONAL INFORMATION:</b>	
Name: Dr. Dildra Martin-Ogburn	Phone: 754-321-3100
Name: Mary C. Coker	Phone: 754-321-0501

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Signature  
*Maurice Woods*  
8/10/2018, 12:39:25 PM

Approved In Open Board Meeting On: **AUG 21 2018**  
By: *Nora Raper*  
School Board Chair

## EXECUTIVE SUMMARY

### First Amendment to Agreement 18-010V - Voluntary Supplemental Insurance for School Board Employees

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On August 22, 2017, the School Board awarded the following Voluntary Supplemental contracts:

- **AFLAC**
  - Accident, Term Life, Short Term Disability, Hospital Indemnity, Critical Illness
- **BMG Money, Inc.**
  - Consumer Loans
- **Combined Insurance Company of America**
  - Accident, Critical Illness and Life Insurance
- **Texas Life Insurance Company**
  - Voluntary Permanent Life Insurance
- **U.S. Legal Services, Inc.**
  - Pre-paid Legal Services
- **Washington National Insurance Company**
  - Cancer, Critical Illness, Accident, Life Insurance

On May 16, 2018, the Superintendent's Insurance & Wellness Advisory Committee (SIWAC) held its annual contract renewal meeting. The SIWAC voted unanimously to recommend approval of BMG Money, Inc.'s First Amendment to Agreement, which expands payment options, up to thirty-six (36) months, for employees who elect to obtain a consumer loan through BMG Money, Inc.

There is no cost to the School Board. Employees are responsible for all costs of Voluntary Supplemental products, should they elect to enroll in a Voluntary plan(s).

**FIRST AMENDMENT TO AGREEMENT**

THIS FIRST AMENDMENT TO AGREEMENT is made and entered into as of this 21<sup>st</sup> day of August, 2018, by and between

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

(hereinafter referred to as "SBBC"),  
a body corporate and political subdivision of the State of Florida,  
whose principal place of business is  
600 Southeast Third Avenue,  
Fort Lauderdale, Florida 33301

and

**BMG MONEY, INC.**

(hereinafter referred to as "BMG"),  
whose principal place of business is  
1221 Brickell Avenue, Suite 1170  
Miami, Florida 33131

**WHEREAS**, SBBC issued a Request for Proposal identified as RFP 18-010V - Voluntary Supplemental Insurance for School Board Employees dated, December 15, 2016 and amended by Addendum Number One dated, December 23, 2016 (herein referred to as "RFP") which are incorporated by reference herein, for the purpose of receiving proposals for Voluntary Supplemental Insurance for School Board Employees; and

**WHEREAS**, BMG offered a proposal dated, February 9, 2017 RFP; (hereinafter referred to as "Proposal"), which is incorporated by reference herein, in response to the RFP; and

**WHEREAS**, SBBC and BMG entered into an Agreement dated, August 22, 2017 (hereafter "Agreement") for Voluntary Supplemental Insurance for School Board Employees under RFP 18-010V; and

**WHEREAS**, the parties mutually desire to amend certain provisions of the Agreement.

**NOW, THEREFORE**, in consideration of the premises and of the mutual covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

**ARTICLES**

1.01 **Recitals.** The Parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

2.01 **Term of Agreement.** Unless terminated earlier pursuant to Section 3.05 of the Agreement dated, August 22, 2017 the term of the Agreement is January 1, 2018 through December 31, 2020 (Initial Contract Period).

3.01 **Loan Repayment Options.** At the employee's option, loans may be repaid over a period of up to 36 months of payroll deductions. BMG agrees that employees will not be charged a penalty for early loan repayment.

4.01 **Order of Precedence Among Agreement Documents.** In the event of a conflict between the provisions of the Agreement and the provisions contained herein, the provisions of the following documents shall take precedence in this order:

- a) This First Amendment to Agreement; then
- b) The Agreement dated, August 22, 2017; then
- c) Addendum Number One dated, December 23, 2016 to the RFP; then
- d) RFP 18-010V "Voluntary Supplemental Insurance for School Board Employees"; then
- e) The Proposal submitted by BMG in response to the RFP.

In case of any other doubt or difference of opinion, the decision of SBBC shall be final and binding on both parties.

5.01 **Other Provisions Remain in Force.** Except as expressly provided herein, all other portions of the Agreement remain in full force and effect.


6.01 **Authority.** Each person signing this First Amendment to Agreement on behalf of either Party individually warrants that he or she has full legal power to execute this First Amendment to Agreement on behalf of the Party for whom he or she is signing, and to bind and obligate such Party with respect to all provisions contained in this First Amendment to Agreement.

**IN WITNESS WHEREOF,** the Parties hereto have made and executed this First Amendment to Agreement on the date first above written.

SBBC

(Corporate Seal)

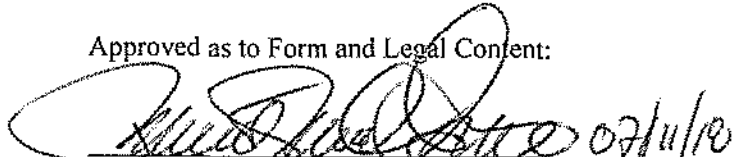
ATTEST:

  
Robert W. Runcie, Superintendent of Schools

THE SCHOOL BOARD OF BROWARD  
COUNTY, FLORIDA

By   
Nora Rupert, Chair

Approved as to Form and Legal Content:

 07/11/10  
Office of the General Counsel

FOR BMG

(Corporate Seal)

ATTEST:

BMG Money, Inc.,

By [Signature]

Printed Name: Thomas C. McCormick

Title: Ch. Grant officer

\_\_\_\_\_, Secretary

-or-

Witness [Signature]  
DOSE PATENO

Witness [Signature]  
SASON MANSGAULT

The Following Notarization is Required for Every Agreement Without Regard to Whether the Party Chose to Use a Secretary's Attestation or Two (2) Witnesses.

STATE OF Florida

COUNTY OF Miami-Dade

The foregoing instrument was acknowledged before me this 3<sup>rd</sup> day of July, 2018 by Thomas McCormick of BMG Money, Inc. on behalf of the corporation/agency.

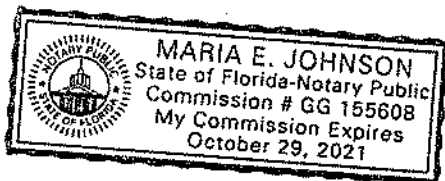
He/She is personally known to me or produced FLDL/M265-823-71-174-0 as identification and did/did not first take an oath.

My Commission Expires:

[Signature]  
Signature - Notary Public

Maria E. Johnson  
Printed Name of Notary

(SEAL)



October 29, 2021  
Notary's Commission No.



# AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ITEM No.:  
E-3.

MEETING DATE	2017-08-22 10:05 - Regular School Board Meeting
AGENDA ITEM	ITEMS
CATEGORY	E. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

Special Order Request <input type="radio"/> Yes <input checked="" type="radio"/> No
Time
Open Agenda <input type="radio"/> Yes <input checked="" type="radio"/> No

TITLE:  
Recommendation of \$500,000 or Less - 18-010V - Voluntary Supplemental Insurance for School Board Employees

**REQUESTED ACTION:**  
Approve the recommendation to award contracts for the above referenced Request for Proposal (RFP). Contract Term: January 1, 2018 through December 31, 2020, 3 Years; User Department: Benefits and Employment Services Department; Award Amount: None; Awarded Vendors: AFLAC, BMG Money, Inc., Texas Life Insurance Company, U.S. Legal Services, Inc., and Washington National Insurance Company; Small/Minority/Women Business Enterprises Vendor(s): None.

**SUMMARY EXPLANATION AND BACKGROUND:**  
The School Board of Broward County, Florida received eight (8) proposals for RFP 18-010V - Voluntary Supplemental Insurance for School Board Employees.  
A copy of the RFP documents are available online at:  
[http://www.broward.k12.fl.us/supply/agenda/18-010V\\_VoluntarySupplementalInsurance\\_REVISED-DMO1214.pdf](http://www.broward.k12.fl.us/supply/agenda/18-010V_VoluntarySupplementalInsurance_REVISED-DMO1214.pdf)  
These Agreements have been reviewed and approved as to form and legal content by the Office of the General Counsel.

**SCHOOL BOARD GOALS:**  
 Goal 1: High Quality Instruction  Goal 2: Continuous Improvement  Goal 3: Effective Communication

**FINANCIAL IMPACT:**  
There is no financial impact to the District. Premiums will be paid by School Board employees who elect to enroll in these plans.

**EXHIBITS: (List)**  
(1) Executive Summary (2) Recommendation Tabulation (3) Agreements - 5

**BOARD ACTION:**  
**APPROVED**  
(For Official School Board Records Office Only)

**SOURCE OF ADDITIONAL INFORMATION:**

Name: Dr. Dildra M. Ogburn	Phone: 754-321-3100
Name: Mary C. Coker	Phone: 754-321-0501

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
Senior Leader & Title  
Maurice L. Woods - Chief Strategy & Operations Officer

Approved In Open Board Meeting On: **AUG 22 2017**  
By: *Abby M. Freedman*  
School Board Chair

Signature  
Maurice Woods  
8/14/2017, 11:02:20 AM